# Poster Performance Index PPI<sup>®</sup> Check your advertising spend efficiency



The Poster Performance Index PPI® is a monitoring tool for all those who not only love out of home media, but also want to see some numbers showing how effective they are. APG | SGA gives you and your customers significant insight into how efficiently you are investing your money – you see the cost/benefit ratio of your campaign.

The PPI® is a monitoring and benchmarking tool. It answers the following key questions:

- How many people can remember your poster campaign?
- Can they associate it with the correct brand?
- How high is the acceptance level?
- Is there variation between the different sociodemographic target groups?
- How do the results compare with the competitive environment?

# Exclusively for APG | SGA customers

- Free for large national poster campaigns (information supplied without liability)
- 12 customers per survey (participant list on receipt of registration)
- Results four weeks after posters are hung, clearly set out in a customer presentation

#### Questions

# Recall/recognition1

«Please take a look at this poster or poster campaign. Do you remember having recently seen this poster or one or more of the posters from this campaign?»

# Brand recognition<sup>1, 2</sup>

«Which brand and which product is the poster advertising? For example the brand might be 'Chanel' and the product 'No. 5'.»

# Appeal of the campaign<sup>2</sup>

«»Did you like this poster or poster campaign a lot, quite a lot, not very much or not at all?»

# 2023 programme<sup>3</sup>

Booking weeks	
03/04/05	
08/09/10	
11/12/13	
19/20/21	
25/26/27	
35/36/37	
44/45/46	
49/50/51	

# Methodology

#### Test area

Conurbations of Basel, Berne, Zurich, Lausanne and Geneva

### Object of the study

Analog and digital Out-of-home campaigns in standardised and specialized formats and location characteristics

# **Population**

Residents of the survey conurbations aged 15-59 years

#### Method

Personal online interviews, immediately after the end of the poster campaign (duration approx. 15 mins.).

#### Sample

500 persons (100 each per survey conurbation Berne, Basel, Zurich, Geneva, Lausanne). Random sample with pre-defined quotas, weighted taking the actual population figures into account (Basis: MACH Basic 2022).

# Carried out by

intervista AG, Berne

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 $<sup>^{\</sup>mathrm{1}}$  Brand, product and company names and logos are obscured and cannot be identified

<sup>&</sup>lt;sup>2</sup> Answers in % of persons who recall the campaign- – <sup>3</sup> Information supplied without liability: Definitive programme on request